



Case Study



What matters to GLP is building businesses that transform the global economy

An enterprise-wide digital transformation empowers
colleagues with new ways of working

Do what matters

CASE STUDY

What matters to GLP is providing a great workplace experience

Business situation: Preparing for growth

As a leading global investment manager, GLP is deeply committed to making private equity investments in businesses and technologies that make the modern world run more efficiently. After experiencing years of rapid growth, the company began looking to double or triple its investments and offer new assets. For colleagues to respond to investor and customer queries with accurate, real-time data, GLP needed a robust and stable technology platform.

The digital strategy included a move onto the Microsoft ecosystem so GLP could eliminate manual processes and data inconsistencies. The company leaned on our experience and expertise across the entire Microsoft technology stack to help it navigate the change journey.

Solution: Doing what matters for colleagues, customers, investors and communities

Implementing the large transformation involved a phased, strategic approach. "To scale, we needed to be far more agile as a business. We used the Microsoft platform from a cloud perspective, but we also started to embed ways of working that would allow us to grow while still retaining a sense of community and collaboration across our growing teams, across all geographies," says Robin Johns, director of business technology at GLP Europe.

Working side-by-side with GLP, we delivered a number of integrated technology solutions:

Company Name: GLP Europe Private Equity

Country: UK

Industry: Capital Markets

Company Size: 1,000+

Solutions: Microsoft Dynamics 365, Microsoft Power Platform, Microsoft Teams

"We really want to make use of benefits to the operating business and increase the value of that business through creating efficiencies or being able to build insight that support decision-making and improve performance of the business."

– Brian Mcenery

Group Director of Financial Planning and Analysis, GLP Europe



Results: Colleague satisfaction and sustainable value delivered

With more standard, digital processes, GLP realized wide-ranging benefits:



Better digital experiences for colleagues

- **+1 day per month saved** with automated reports
- **Comments addition** in Power Apps to support data
- **1-2 hours vs. 3-4 weeks turnaround** for construction documents



Increased efficiency



A focus on understanding rather than collating information



↑ gross ESG rating with data on 200+ assets in 12 countries



Analysis for pre-emptive risk mitigation



In-depth understanding of valuation movements



Margin trending to help GLP raise more funds

“The way we work with Avanade has been very complementary. Yes, we have a contract, but actually it’s more about relationships. It’s about being responsive to the business need and helping us grow our business.”

– Robin Johns

Director of Business Technology, GLP Europe

About GLP

GLP is a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies. Our combined investing and operating expertise allows us to create value for our customers and investors. We operate across Brazil, China, Europe, India, Japan, the U.S. and Vietnam and have roughly US\$120 billion in assets under management. Learn more at glp.com/global



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About Avanade

Avanade is the leading provider of innovative digital, cloud and advisory services, industry solutions and design-led experiences across the Microsoft ecosystem. Every day, our 60,000 professionals in 26 countries make a genuine human impact for our clients, their employees and their customers. Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation. Learn more at www.avanade.com.

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Do what matters