

# Avanade Advanced Vendor Management

Implement streamlined, value-driven procurement



**Avanade Advanced Vendor Management helps you simplify and optimize your procurement so you can meet customer commitments and do business primarily with the suppliers that meet and exceed your expectations.**

When procurement managers interact with many different vendors, it can be challenging to reliably assess vendor quality and ensure prompt quotations, fast order processing, and on-time deliveries. As you grow the company, effective supplier management can make a big difference in customer satisfaction and profitability.

Avanade Advanced Vendor Management for Microsoft Dynamics 365 for Finance and Operations enables purchasing and procurement departments to engage with top-quality vendors and manage them consistently.

## Engage with the suppliers that deliver the best value

Advanced Vendor Management goes beyond the quality management functionality in the Microsoft Dynamics standard by supporting any assessment parameters that matter in your business. You set up, combine, and weigh the evaluation criteria for vendors, including, for example, the timeliness of deliveries, partial deliveries, the consistency of items within your specifications, or invoicing accuracy.

The outcome is a numeric vendor rating. You can rank and manage vendors individually based on their assessment, and you can also classify them in supplier categories determined by their ranking. You can analyze changes in vendor performance over time and use data evidence in vendor negotiations. Rankings can be determined per company account and site to be useful in local decision-making.

## Keep the supply chain moving

Timely reminders configured to your business rules help avoid delayed quotes, missed orders, past-due deliveries, shortages, and the associated costs in customer goodwill and lost sales. You can set reminders flexibly, depending on the urgency of items, optimal delivery schedules in the regions where you may be receiving shipments, or your experience with certain companies or groups of suppliers. Order confirmation and delivery reminders result in ratings that become part of the vendor rankings.

Advanced Vendor Management lets you correct for internal errors in factoring reminders into vendor quality assessments. Your purchasing managers can review reminders before passing them on to suppliers as a PDF or printed document.

The reminders are:

- **Quotation reminder:** Prompt vendors to respond to your request for a quote.
- **Order confirmation reminder:** Firm up transactions by obtaining confirmed orders with delivery dates.
- **Delivery reminder:** Notify suppliers that their delivery is about to be due or has missed the target date.

Avanade Advanced Vendor Management integrates completely with Microsoft Dynamics 365 for Finance and Operations and can be of value for any company that needs to source items. To learn more about Avanade Advanced Vendor Management contact us at

<https://www.avanade.com/en/technologies/microsoft-dynamics-365>

## Key Benefits

- Practice consistent, policy-driven vendor management across the organization.
- Gain greater assurance when it comes to the timeliness and quality of procurement.
- Eliminate errors and omissions in the purchasing department by automating quotation, order, and delivery reminder notifications.
- Enable purchasing managers to spend their time more productively, less on micromanaging suppliers.

